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WELCOME TO MARY KAY AND OUR INCREDIBLE UNIT! Not only have you been accepted into the most progressive and positive company in the world, you also have become a vital member of one of the fastest growing and most dynamic units in Mary Kay! A Future National Area! And the reason we keep getting better is because we select incredible women like you to join our team!

I know you will enjoy your association with Mary Kay Inc. Whether you want to climb the consultant career path to the very top of our company (see website) or simply enjoy extra income and self-improvement, with our Unit's support and your own effort and determination I believe you will succeed!

I'm so excited for you! I care about your future and I will match my time with your effort! I will give you the steps...the climbing is up to you! Be sure to review all the materials and try all the products in your fabulous starter kit! **AND...**by sending me your weekly accomplishment sheets online and we will be in touch regularly!

Be patient with yourself and just take it one step at a time. We'll move at your pace. The first few weeks of your Mary Kay career may feel like a whirlwind; however, once you have completed your Get Started Now challenge you will be better prepared for success. I am here to guide you in your Mary Kay career. Remember, this is your business — **success will be yours because you will decide what you want.** You are in business for yourself, but never by yourself!

This business is terrific because you never stop learning, and you always have opportunities to grow. In the beginning of your career, you will make up for any lack of knowledge with your enthusiasm. **Your attitude is one of the greatest influences on your success.** As Mary Kay herself says, "You can do everything right with the wrong attitude and fail to succeed, but you can do everything wrong with the right attitude and succeed beyond your dreams!"

There is no magical, mystical secret to success in Mary Kay. Success is often a "fail forward" experience. Look at your starter kit. **Five years from now, what do you want for yourself?** For your family? If you do all that we are going to show you, you can achieve all of your dreams and more. It's all in your starter kit. The key? Well, that's in you! Thank you for saying yes to this opportunity, for saying yes to YOU! Let me know what you want from your business. I can help you get it!!

PROFIT STATUS

When you have built your inventory to the point where you can pay yourself a salary, you are in business! It doesn't take lots of time or money. We all begin differently but we all end up with a PROFIT INVENTORY! **Look over the "Ready, Set, Go" brochure and create your plan** by submitting your **New Consultant Goal Sheet**. Then **call me to set up an appointment to discuss what your options are.** You can begin training right away on the Silver Wings Scholar program which is an online education course found at www.intouchmarykay.com or call the New Consultant Hotline 641-715-3800 access code 21322#!

Much Love & Belief,

I AM HERE FOR YOU!