

10 Things To Do Over the Holidays

Wouldn't it feel great to get organized, get your systems in place and have 10 bookings for January? Complete this Challenge between now and January 9th and be ready for an abundant new year!!!

1. File all your 2009 receipts for taxes. Categorize-all postage together, supplies, etc. and add your totals. _____
2. Make up 10 Hostess/Recruiting Packets to have ready for January appointments. _____
3. Get a trash bag and throw any paper, etc. away in your office (or Mary Kay space) that you don't need or haven't looked at in months. _____
4. Catch up on your Weekly Accomplishments Sheets and set yourself up to do them weekly "on-line". If adopted, send them to both your Director and your adopted Director. (Give your adopted Director your Consultant # so she can set it up to go to her also.) _____
5. Take an end of the year inventory of your product on December 31st (or adjust if doing it another day) for tax purposes. You don't need colors or formulas, just count the total lipsticks, total eye shadows, etc. _____
6. Do a GOAL POSTER for the New Year and this next quarter. **To get Awards seating at Seminar, you must be a Star this quarter (December 16th - March 15th)** No Hall A this year so Seminar will sell out. (Yeah, we're all in Awards Seminar together this year!!!) Include your Star goal AND Prize on your poster. _____
7. Set up a Phone Log or spiral notebook or whatever works for you to keep track of who you need to call for bookings. List names & numbers. _____
8. Do a Weekly Plan Sheet for the first three weeks of January putting in all your personal and other "j-o-b" commitments & when you'll work your Mary Kay business. _____
9. Set aside time to make booking calls and set up bookings for the New Year. List all bookings on the back of this sheet or another sheet and turn in January 9th. The Goal is 10 Bookings for January! _____
10. Listen to a positive Mary Kay CD or read a positive book to get ready for a GREAT NEW YEAR !!!!!!! _____