



# BURDINE BEE-LIEVERS!

RESULTS WEEK OF 2/5/12-2/11/12

Lead with  
Achieve,  
Succeed™



*Aim for the Stars!*

## MONTHLY GOALS

- 15 New Consultants
- 3 New Red Jackets!



**Tay Davis!**  
Weekly Top Sales



**Patsy Burdine**  
Weekly Queen  
of Recruiting  
Welcome Back Lindsay



Make those calls,  
book those  
parties! Set up  
interviews!

*Million \$\$ Mingle*  
Has Started!

Zachariah 4:6  
It's not by Might nor Power,  
but by My Spirit says the Lord.  
2 Cor 5:7  
Faith Not Sight!



Consultant Name	Star	Contest Credits	Credits to Next Level
Jamie Davis		1006	794
Terry Head		843	957
Kara Norris		601	1199
Terry McMaster		404	1396
Anna English		343	1457
Jean Mort		253	1547
Meredy Stover		244	1556
Melissa Robinson		222	1578
Vi Waln		220	1580
Rachel Parsons		216	1584
Karen Marchand		214	1586
Kelly Holder		213	1588
Roxane Ashwell		211	1589
Penny Fox		205	1595
Elizabeth Beavers		204	1596
Jacquelyn Emperly		203	1597

*Terry Head Sapphire Star* *Jamie Davis Ruby Star* *Patsy Burdine Emerald Star*



Top 10 Total Weekly Sales		
Rank	Name	Retail Sales
1	Tay Davis	671
2	Anna English	402
3	Melanie Johnson	311
4	Rhonda Borne	217
5	Terry McMaster	187
6	Marilyn Harrington	

*Turn in your  
WAS SO your  
name is here!*

## Star Recruiters

Senior Red Jacket Anna English	Red Jacket Star Recruiter Terry Head	Star Recruiter Melanie Johnson



# Million \$ Mingle



**Feets and Sweets!**  
**Order \$1000 w/s and you get**  
**A Pedicure and Dessert**  
**With Your Director!**

Check [www.burdineunit.com](http://www.burdineunit.com) for details



**Start Scheduling your Makeovers as of Feb 1st to be entered in the Makeover Contest. Online entry starts in April and top # of entries wins the purse!**

# Makeover Contest



Achieve 2 out of 3 Months of Way to Grow Challenge win for Career Conference!

**Way to Grow Luncheon bonus bracelet**

# Team Building Challenge

**Feb Teambuilding Challenge:**  
**Sign up a Qualified team member and receive the Caddy!**





**COACH BAG GIVEAWAY!**  
**JAN 1 - FEB 29TH**  
**SEE THE WEBSITE FOR DETAILS**

## Calendar of Upcoming Events!

2/1	REGISTER for CAREER CONFERENCE March 31
2/13	Unit Sales Meeting—Guest Night 6:30—8:30 Rockin' Red Night
2/15	Last Day to Enroll in Spring Look Book PCP
2/20	Unit Sales Meeting—Guest Night 6:30—8:30 Mardi Gras Makeovers
2/20	Unit Sales Meeting—Guest Night 6:30—8:30 Photo Shoot
3/5	Unit Sales Meeting—Coach Bag Giveaway Night! 6:30—8:30pm

*Full calendar available on our website.*

# Hotline

**Mon/Wed/Fri**  
**Dial in number is 641-715-3800**  
**Access Code is 195184#**

# New Consultant Hotline

**Dial in number is 641-715-3800**  
**Access Code is 21322#**