

# Burdine Beelievers on the FAST TRACK

## DAY 1:

You've made your decision within 24 hours of hearing the marketing plan for the Decision Maker Earrings!  
 Become a STAR CONSULTANT with your first order, and not only win a fabulous prize from Mary Kay but your awesome CRYSTAL TENNIS BRACELET FROM YOUR DIRECTOR!



## LISTEN:

Call and listen to Get Going 1: (951) 262-2832 ext. 2 and Get Going 2: (951) 262-2832 ext 3, have a pen ready to take notes!

## GOALS:

Complete a NEW CONSULTANT GOAL SHEET and submit to your Director, so you can work together!

## START:

Hold 5 SATIN HANDS ON THE GO'S in your first 5 days AND make a list of 50—100 people and receive the MK MONEY BAG! Check my website at [www.burdineunit.com](http://www.burdineunit.com) for the questionnaire and opinion poll!

## FIRST 30 DAYS:

**YOU decide how you want to begin!**

For more information on  
 Inventory and Money Management  
 Call our Hotline  
 (951) 262-2832 EXT 4

**PERFECT START:** Hold 5 "On the Face" Parties or facial 15 customers in your first 30 days and earn a Perfect Start Pin!



**POWER START:** Hold 10 "On the Face" Parties or facial 30 customers in your first 30 days and earn a Power Start Pin!



**POWER START PLUS:** Hold 10 "On the Face" Parties or facial 30 customers in your first 30 days and Interview 6 people and earn a Power Start Plus Pin!



**PEARLS, PEARLS, PEARLS:** As Mary Kay called them...the PEARLS OF WISDOM for it's a wise woman who understands the value of sharing her career!

### IN THE FIRST 30 DAYS:

- 3 Interviews—Earn the Pearl Earrings!
- 6 Interviews—Add the Pearl Bracelet!!
- 1Q—Earn the Pearls of Sharing Necklace!!!
- 6 Interviews & 1Q—Earns the WHOLE SET!!!!



**Note:** An interview is sharing with the prospect FACE TO FACE either one on one, with your Director or Recruiter, or a 3-way call!